



Gratitude Report

thank you!!!

2019

For the past decade, your participation and support has allowed us to consistently provide a solution for a systemic problem, continually for the last ten years. There is a direct correlation between income levels and higher education. Because of you, H.O.P.E, Inc. remains the only non-profit program with a holistic approach, addressing the financial, educational, and emotional needs of the single parent struggles to obtain a college degree, to empower themselves, their children, and to enhance their personal life circumstances.

2019's data continues to show how amazing you are!

You have allowed us to serve a total of **195** individuals. You've assisted **64** single parents, (including our current participants) and **131** children, YTD. Furthermore, due to your actions **36** single parents have graduated from our program and have increased their income, on average; from \$20,663 to \$32,942. That had a major impact for these graduates.

WE'RE VERY PROUD OF OUR 80% GRADUATION RATE!

50%

overall graduates that have completed **2-year degrees**

42%

overall graduates that have completed **4-year degrees**

Based on our survey, taken in January 2020 by our graduates, 79% responded, and resulted in the following data during this ten-year period:

63%

working within career field

33%

interviewing, applied and/or taken Boards

37%

1st time family member to attend college

40%

graduates

26%

post-graduates

100%

completed degrees within 6 years

21%

1st time homeowners

5%

in process of purchasing 1st home

47%

graduates have income 400% above FPL

84%

have established a bank account average balance \$1,805

70%

increased credit rating from 571
NOW
650 or greater
a 75 pt average change

58%

were making <\$20K

NOW

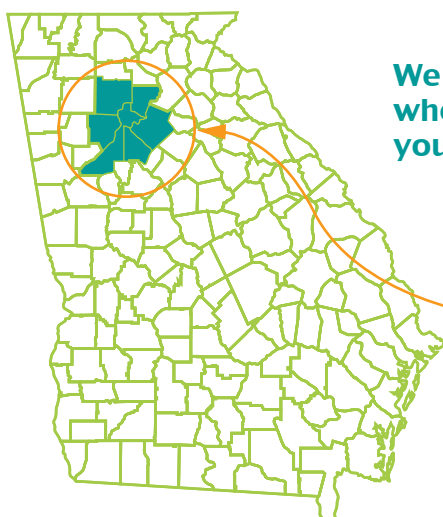
37%

\$30K-\$40K

42%

>\$50K

121% increase



We continue to be impressed by the counties where you impact single parents the most with your contributions as of December 2019.

Gwinnett County-30%
Fulton County-21%
DeKalb County-13%
Clayton County-11%
Cobb County-17%
Other Metro Atlanta Counties-8%

Our Mission is to empower, encourage, and equip low-income single parents to obtain a college degree, develop essential life skills, and ultimately become self-sufficient. We do this by providing our single parent students with:

1

Financial assistance for housing and childcare

2

Facilitate to connect them to community resources

3

Financial literacy and the development and implementation of a game plan for financial independence

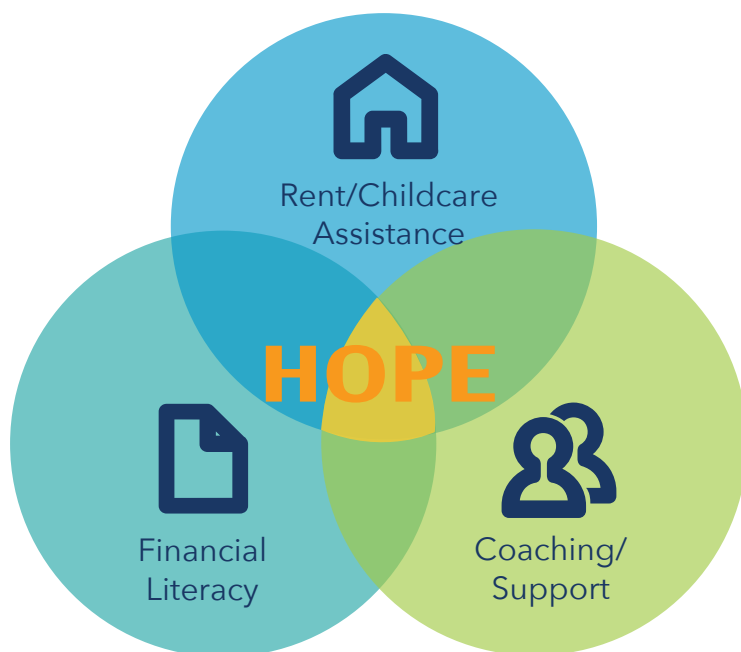
4

Counseling resources and success coaching

**Key Elements of H.O.P.E.'s
Hope for Low-Income Single Parents
(H-LISP) Program:**



- ➔ **Rent Assistance Program**
- ➔ **Childcare Assistance Program**
- ➔ **Social Services**
- ➔ **Life Skills Training**
- ➔ **Emotional Support**



OVERALL IMPACT



20 single parent families
43 children - average 2 per household
100% minority



Average income of \$17,622 or
\$8.47 per hourly income,
which is only \$400 over the FPL.

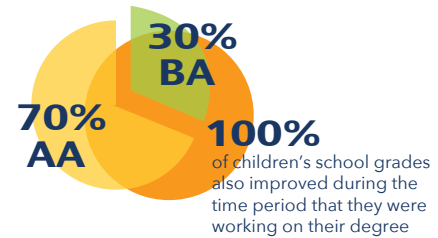


33% of our participants are first
generation college attendees in
their perspective families.

Our top three collegiate referrals
for our participants were:
Fortis College (58%),
Georgia State University (17%), and
Gwinnett Technical College (8%).

ACADEMICS

With an average of a year and ten months in the program, our current participants have shown validated growth. 100% of our program participants are on track to graduate on time, less than a six-year time frame, as stated and encouraged in our goals. They have maintained an average GPA of 3.36.



10 in 10

To coincide with our 10th year anniversary, we celebrated the graduation from college of ten single parents that successfully completed their degrees. Ten for ten! We are very proud of the fact that this was our largest graduating class to date!

Savings & Financial Stability



Before starting our program, 33% of our participants did not have a savings account. Now, 88% of them do, with 11% over \$500.



Currently, 44% of our participants improved their credit scores since beginning the program.



After graduating and being employed, 11% of our participants own their own home already.

Resources from our Partners:

Heirborn Servants is a new partnership that has helped our participants tremendously with transportation issues. Their program is designed to provide safe and reliable transportation services to selected single parents. Since starting our partnership, in late 2019, Heirborn has generously gifted a vehicle to a participant in need and additionally, assisted with mechanical repairs as needed for our participants. **THANK YOU!**

Lawrenceville-Duluth Alumni Chapter of Kappa Alpha Psi Fraternity, Inc. has adopted ALL of our single parent families for the Christmas Holiday for the third year in a row. These men, this year alone, have purchased and distributed for our parents and their children over **50 holiday gifts. THANK YOU!**



Rainbow Village, we sincerely thank you for always providing us with a wonderful gathering place by allowing us to use your great Community Center and facilities for our meetings and workshops. We truly appreciate your commitment to H.O.P.E.



A really giant "Thank you" to Perimeter Church, for your awesome help for our parents' children's school supply needs. Because of your mission to bless these children, we have been able to supply them with 150

book bags, full of supplies for each student's grade level, elementary, middle school and high school, for over the last 4 years!

Our corporate partners, **Market Source**, has reliably demonstrated their annual support for the past four years. This year they helped us in an awesome way by providing a generous grant that covered expenses for six of our single parent families. And in addition to that, they sponsored two of our events.

THANK YOU. WE APPRECIATE YOU SO MUCH!



My name is Laverne, and I am a single parent of five. When I first applied for H.O.P.E. Inc., I was working full time, and I was in the process of achieving my Associates Degree in Education. I struggled month to month trying to maintain housing, and keep up with my rent. It was a hard process because I didn't make enough to stay current. I constantly received late fees and evictions letters on my door. It was stressful! I kept praying and looking for a way out because I knew I needed help.

I am grateful for Mrs. Kenita Smith, and you, the donors, because you were there for me and my family. Because of you, H.O.P.E. provided the assistance I needed and relieved the burden and stress I carried for months.

I am so grateful that with the assistance, I was able to work full-time, go to school, I was able to work full-time, go to school, and obtain my associate's degree, stress-free. I didn't have to worry about where my family and I were going to live. I also no longer had to worry about late fees and eviction notices stuck on my door.

This program has impacted me tremendously and I would not have been able to succeed without you all. H.O.P.E, Inc. didn't just provide me with rental assistance, but they also offered other services, such as job skills & financial training.

I learned financial management skills, like writing a monthly budget, how to develop an emergency fund, and how to discipline myself daily. I attended classes and received materials on how to be debt free. Through the job skill training classes, I learned to develop a career plan and how to balance work and family. I had the opportunity to meet wonderful volunteers, and their support helped me survive! The skills I learned in this program are life changing! I never took time out to learn about equal pay rights and other self-managing skills I needed in life before. My focus was always on paying rent and bills.

I also thank you for providing training for my children. My children were able to attend workshops and events where they learned life skills and met other children in the program. You even removed the stress I experienced during the holidays. You made a huge impact on our Christmas and Thanksgiving! I am grateful for how this program has impacted my life. You gave me hope and a positive attitude in life! You gave me the strength and courage I needed to succeed. **In this program, I was never alone.**

Not only did you change my life, but you changed the course of my two daughters, who graduated from high school in May of 2018. You were there from prom to the end of high school providing support. Thank you for allowing Mrs. Kenita to share her vision with me and my family! I am so grateful for an awesome mentor, leader and Woman of God who truly has a heart for all single parents. She was there for me anytime I needed her support. She didn't only help me financially, she helped me spiritually by watching her life.

"Thank you, H.O.P.E Inc. and donors, I can say that I am a proud 2019 graduate from Georgia State University with my Associate of Arts Degree in Education BECAUSE of YOU! Thanks for being a light in my dark place, thanks for shining in my life."

Sincerely,

Laverne M.

Proud Graduate and Mother of 5

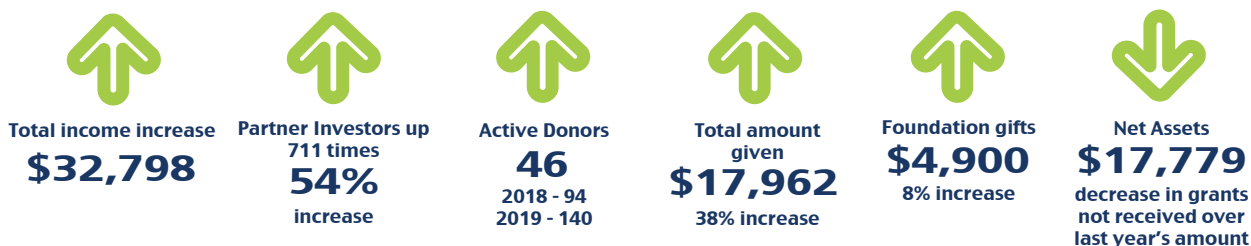


STORY
LAVERNE'S

In 2018, we made some important changes and added staff to the program as a result of our desire to invigorate growth as an organization, and impact more lives. In 2019, we were able to keep that same momentum, as we were celebrating our 10-year milestone, by increasing the number of participants we were going to admit and assist in achieving their academic goals and cultivating a greater community awareness, especially during the 10th Anniversary.

Operational Impact

2019 Total Operating Income



2019 FINANCIALS

INCOME

Total Revenue	\$200,344
Individual Donors	\$30,750 (15%)
Fundraising	\$16,899 (8%)
Grants	\$109,300 (55%)

EXPENSES

Total Expenses	\$224,765
Administrative Expenses	\$11,776 (5%)
Program Expenses	\$202,647 (90%)
Fundraising Expenses	\$10,342 (5%)



YOU'RE AMAZINGLY AWESOME!

We want to personally thank every monthly donor, sporadic donor, corporate partner, foundation partner, community partner, strategic partner, volunteer, and program service provider for supporting our mission for ten years! Since our inception, our program has grown beyond what we could have imagined and we truly appreciate you for continuing to support our cause.

When you sow into our mission, you are supporting a vision that will grow and develop beyond Georgia. We hope that you will continue to enjoy the ride!



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"IF YOU HELP THE POOR, YOU ARE LENDING TO THE LORD - AND HE WILL REPAY YOU!"
- PROVERBS 19:17